

Interinvest is a specialised real estate investment fund (FIS) under Belgian law, founded in 1996. As a leading real estate player, Interinvest focusses on the logistics real estate segment, driven by changing consumer and business needs. Interinvest invests in logistics real estate in Western Europe and focusses on sustainable and clustered buildings and (re)development projects located in strategic locations.

A team of 56 colleagues listens to the clients and thinks ahead with them in an innovative and sustainable way.

Team Interinvest currently has a vacancy for a:

## COMMERCIAL MANAGER

Our commercial manager ensures that our occupancy rate remains high by actively seeking tenants, proactively negotiating with sitting tenants and subsequently finalize leases to optimize value for Interinvest. But the job doesn't stop there. Our commercial manager keeps a finger on the pulse during and also at the end of the tenancy and monitors whether lease agreement conditions are respected.

Our commercial manager is a born networker and has a direct line with our tenants, brokers and all players in the logistics real estate market.

### JOB DESCRIPTION

#### COMMERCIAL MANAGEMENT

- › Commercializes vacancies (real estate brokers, own initiatives) and follows-up on prospects
- › Pro-actively follows-up on leases in function of upcoming breaks and vacancies in line with predefined business plan
- › Visits properties with prospective tenants and negotiates lease agreements
- › Acts a single point of contact from lease proposal to finalized lease agreement
- › Keeps in touch with key tenants, future prospective tenants and brokers and serves as a face if Interinvest in the market
- › Represent Interinvest on external networking

events and build new contacts and client relations

- › Takes initiative to further optimize value inside and outside the existing real estate portfolio

#### ASSET MANAGEMENT

- › Checks up on building conditions upon entering and leaving of tenants (organizes site surveys / soil surveys, checks reinstatement costs etc.)
- › Follows-up up on due payments and checks cost settlements
- › Supports Team Property in possible disputes with tenants
- › Takes initiative regarding building improvements (EV-chargers, relighting, PV-panels etc.)

### YOUR PROFILE

- › You obtained a degree in Economics or similar
- › You have 5 years of experience in a commercial function
- › You are a networker
- › You know the basics of commercial lease agreements
- › You are familiar of the needs of logistic tenants with regard to building specifications.
- › You have a practical attitude
- › You work analytically and are able to communicate with all types of stakeholders
- › You search solutions
- › You are eager to learn
- › You communicate transparently with all stakeholders
- › You are a loyal team player who works together with respect and trust
- › You are flexible
- › You speak Dutch and you can also express yourself well in French and English

BEYOND  
REAL  
ESTATE

VACANCY  
COMMERCIAL MANAGER



## OUR OFFER

- › An attractive gross salary supplemented by a generous benefits package (such as a mobility budget or company car, home office allowance, laptop, cell phone, meal vouchers, eco vouchers, bonus plan, group insurance, hospitalization insurance) and a flexible budget that you can receive cash or spend on up to 9 additional vacation days or additional social benefits.
- › An exciting full-time job with the necessary coaching and support from your manager and colleagues
- › An inspiring work environment where everyone, knows everyone
- › A corporate culture that allows you to participate in reaching the company goals
- › A company that pays attention to the well-being of its employees
- › The space and support to take charge of your personal development
- › Various team events and fun get-togethers

## WANT TO FIND OUT MORE?

Check our website at  
[www.intervest.eu](http://www.intervest.eu)

## WANT TO APPLY?

Send an email with your CV and cover letter to  
[HR@intervest.eu](mailto:HR@intervest.eu)

